

**WELCO spol. s r.o.** is a trading company engaged in the **development, consultancy and sale of special auxiliary materials and accessories for welding and soldering, especially for maintenance, repairs and renovations.** They have been operating on the Czech market since 1995.



## Situation

Their products are manufactured under the registered trademark of WELCO by the leading manufacturers of welding materials in Europe and the USA. The products are offered through a system of direct sales to end customers, through their own sales network of authorized technicians. The company acquired the exclusive commercial representation of the German company CRONITEX – a leading European manufacturer of special auxiliary materials, machines and accessories for tool repairs and molds. The company WELCO has established and certified the quality management system according to EN ISO 9001:2009.



## Default status

Before deploying the new myGEM information system, customer processes were not covered in the organization.



## Implementation status

Ensure:

- transparent management of all the various implementation processes, i.e. consulting and sale of special materials and accessories for welding and soldering,
- implementation of new economic modules.



## myGEM solution

The myGEM system has been implemented to manage the implementation processes in the company.

The following modules are used:

Logistics – Sales, Logistics – Purchasing, Warehouses, Bookkeeping and Property.





## Schedule of work

Diagnosis of processes requirements, solution design, implementation and training, processing the procedures for individual processes (duration of 6 months).



## Number of users

Approximately 10 active users: traders, expedition staff, invoicing, accountant, management.



## Benefits

- covering all implementation processes with a complex system
- improving the quality of the data base as the basis for more detailed planning
- tool for significantly expanding processes, especially in the production area
- quick training of new users according to established procedures
- improving customer support for sales and service
- high operational reliability and security of stored data
- support for the latest technologies and trends
- protection of company assets by an integrated solution

